



Joseph N. Leber, Director of Business Development

REGISTRATIONS/ MEMBERSHIPS

Licensed Real Estate Broker in New York State
Board of Directors, NYSCAR, New York State Commercial Association of Realtors

EXPERIENCE SUMMARY

Mr. Leber possesses a decade of experience in Commercial Real Estate and Development and has generated more than \$19 million in sales for industrial, retail and investment portfolios. His intimate knowledge of the industry enables him to provide full-scale commercial real estate brokerage services for the individual investor and the corporate client. He specializes in leasing commercial space as well as buying and selling land, office buildings, industrial space and shopping centers. Mr. Leber has been recognized for facilitating successful new business development and growth opportunities for clients.

PARTIAL LIST OF CLIENT HIGHLIGHTS

Mr. Leber has been personally involved in transactions with the following clients:

Liberty Tax Services	Aim National Leasing
Stone Art Memorial	Respiratory Services of WNY
Tim Hortons	Phoenix Frontiers
Remedy Intelligent Staffing	

EMPLOYMENT SUMMARY McGuire Development Company, LLC

2008 - Present

Mr. Leber embodies McGuire Development Company's philosophy of honesty and transparency. He strives to provide personalized, detailed services to every client, making their experience with the company both positive and fruitful. Mr. Leber is responsible for handling new business development and facilitating the expansion and growth opportunities for current clients. He also offers a full range of tailored commercial real estate brokerage services. By incorporating McGuire Development Company's transparent business model into his daily practices, Mr. Leber is able to establish an immediate level of trust and comfort with his clients. This signature service also means that there are no unknowns when entering into a contract. Costs, time frames and client involvement are discussed up-front, laying the necessary groundwork for a seamless, straightforward experience.

Saperston Real Estate 1999 - 2008

Mr. Leber handled all facets of office management for the company.

