



F. James McGuire, CEO

EDUCATION

Bachelor of Science in Business Administration, Rochester Institute of Technology
D'Youville College, Health Care Administrator License from New York State

REGISTRATIONS/ AFFILIATIONS

- ♦ Co-founder of 43 x 79, an organization to improve quality of life and economic growth in Buffalo
- ♦ NYSHFA, Managed Care Inc., Director and Past Vice President
- ♦ Somerset Production Company, Director
- ♦ Niagara Dispensing Technologies, Chairman of the Board
- ♦ First Wave Products Group, LLC, Director
- ♦ 100 Club of Buffalo, Director
- ♦ Buffalo Niagara Enterprise, Past Board Member
- ♦ Mercy Hospital Foundation, Past President
- ♦ Coordinated Care, Past Board Member
- ♦ Alzheimer's Association, Volunteer, Event Chair, Recipient of 2004 Volunteer Recognition Award

EXPERIENCE SUMMARY

McGuire Development Company was built from the groundwork laid by Frank McGuire in the early 1960s. With a firm foundation in the construction industry, the company soon began broader real estate development initiatives. Over the years, the projects have become more diverse and include owning, developing and operating apartment complexes, high-rise waterfront condominiums and commercial buildings in numerous states. One success has led to another, and operations have expanded to include hotels, restaurants and health care facilities.

Today, under the direction of CEO Jim McGuire, McGuire Development Company is responsible for developing, managing and/or restructuring more than 15 million square feet of space in Western New York and across the country. The company offers of a full spectrum of services including development, redevelopment, brokerage, property management and owner real estate/capital projects.

EMPLOYMENT SUMMARY

The McGuire Group Companies 1996 - Present

Mr. McGuire's early work began with The McGuire Group's family of companies which are involved principally in the businesses of long-term and rehabilitative care, pharmaceutical, commercial real estate development, construction and real estate management.

Mr. McGuire began his career with the company as an electrician's apprentice and carpenter in Western New York and Fairbanks, Alaska in 1984. He left to pursue a college education, and after graduating spent five years with W.L. Gore and Associates before returning to his roots in 1996.

Increasing responsibility in all aspects of The McGuire Group's companies culminated in the role of President and CEO in 2002.

During his tenure, the portfolio of companies has grown and prospered. Diverse experience in operations, finance and marketing allow for a unique perspective and a solid understanding of the customers' need for quality, cost-effective products/services that provide a return on investment.

Transparent Business Philosophies

Under Mr. McGuire's leadership, The McGuire family of companies is guided by individual missions and a company-wide focus on the end user.

McGuire Development Company's core principles embody transparent, open dialogue with our clients. This transparency is evident in every aspect of our business practice, allowing us to establish an immediate level of trust and comfort with our clients. This trademark service also means that there are no unknowns when entering into a contract. Costs, time frames and client involvement are discussed up front, laying the necessary groundwork for a seamless, straightforward experience.