



## *Danielle Eisen Shainbrown, Esq., Vice President*

### **EDUCATION**

University of Michigan School of Business, B.B.A., *with distinction*  
State University of New York at Buffalo Law School, J.D., *cum laude*

### **EXPERIENCE SUMMARY**

Ms. Shainbrown specializes in working with clients to understand and achieve their unique real property goals and objectives. Through her past experiences, coupled with her formal education, Ms. Shainbrown has developed a vast knowledge of real estate markets, property management, legal processes, and business efficiencies. Her expertise spans all aspects of the real estate development industry from client consulting to negotiating agreements to securing project financing.

Ms. Shainbrown's comprehensive background allows her to anticipate trends and client needs before they emerge. As a lifelong resident of Western New York, her thorough understanding of the real estate climate in this area places her on the cutting edge of real estate development and revitalization.

Ms. Shainbrown guides her clients through each step of McGuire Development Company's process with a vast knowledge of market statistics, economic projections, industry trends, and development legalities. This level of service and commitment to customer satisfaction has enabled her to establish loyal relationships with her customers, providing a strong network of leads and referral sources.

### **McGuire Development Company, LLC Vice President 2011 - present**

As Vice President of McGuire Development Company, Ms. Shainbrown's intimate knowledge of our suite of services allows her to efficiently and effectively assist clients in creating and realizing a project vision. She is adept at negotiating business deals and contracts from initial contact to project completion. She is responsible for leading negotiations on behalf of her clients, developing and marketing real estate properties, investigating real estate opportunities, facilitating a team approach to real estate development, and ensuring a transparent process for each and every one of her clients.

**EMPLOYMENT SUMMARY (cont.)**

**Rupp, Baase, Pfalzgraf,  
Cunningham &  
Coppola LLC  
Corporate Attorney  
2004-2011**

Ms. Shainbrown's legal practice included extensive corporate and commercial litigation matters, including full service consulting for business clients of all sizes, compositions, and complexities; negotiation, formation, and litigation of contracts; and other general business transactions. As a corporate attorney, Ms. Shainbrown was involved in numerous real estate development-related transactions including lease negotiations, financing arrangements, property acquisitions and dissolutions, and equity investment strategies.

**The Benchmark Group  
Associate Director,  
Real Estate Investment  
1999-2004**

At The Benchmark Group, Ms. Shainbrown participated in numerous facets of the company's operations. From analyzing potential property acquisitions to interfacing with, and supporting, private equity investors, Ms. Shainbrown developed an in-depth knowledge of the intricacies of real estate development. Ms. Shainbrown also led a variety of property management and due diligence teams throughout the Southeastern United States.

**ADMISSIONS**

New York State Bar  
United States District Court, Northern and Western Districts of New York  
United States Bankruptcy Court, Western District of New York  
United States Court of Appeals for the Second Circuit

**AFFILIATIONS**

New York State Bar Association  
Erie County Bar Association  
Buffalo Niagara Builders Association  
Secretary of the Board of Directors for the Heritage-Oak Foundation, Inc.  
Board of Directors for Musicians United for Superior Education  
Board of Directors for the National Federation for Just Communities of WNY  
Leadership Buffalo, Class of 2011  
University at Buffalo Law School Alumni Association GOLD Group

**AWARDS**

UB Law Faculty Award  
Birzon Prize in Clinical Legal Studies